



Kids Explain Campaign Results February 24, 2022

# Campaign Objectives

- Primary objective: Awareness
  - Build brand awareness & increase Reach

- Secondary objective: Consideration
  - Engagement





# **Audience Targeting**

For the Kids Explain campaign, we used insights from our past campaigns to test additional hypotheses & optimize throughout the campaign based on who engaged most with the content.

- Location
  - People who live within 25+ miles radius from 1611 NW 12th Ave
- Age
  - Ages 23 65+ (with a focus on Millennial audiences)
- Gender
  - Men & Women
- Language
  - English & Spanish

- Interests
  - Miami
  - Maternity
  - Pregnancy & Newborn Magazine
  - Infant
  - New parents (0-12 months)
  - Parents with toddlers (01-02 years)
  - Parents with preschoolers (03-05 years)
  - Parents with early school-age children (06-08 years)
  - Parents with preteens (09-02 years)
  - Parents with teenagers (13-17 years)
  - Motherhood
  - Fatherhood
  - Family or breastfeeding

- Parenting
- Health care
- Nursing
- Child care
- Healthcare and Medical Services
- Parents (All)
- Child
- Married
- Grandparent



#### KIDS EXPLAIN

The Plantain invites pediatricians Dr. Alana & Nurse Chris from UHealth Jackson Children's Care to sit 1 on 1 with children as they explain what common pediatric/medical tools do, the meaning of common pediatric terms, etc. Playing on the natural candidness and humor we see with children, we set the stage for natural shareability far beyond our audiences.







January 20, 2022

February 23, 2022

March 1, 2022





# Video #1 Results Summary

Kids Say the Most Miami Things

364,568

267,910

254,669

256,230

Impressions

Reach

Video Views

Post Engagements





## Kids #1 Results Details

Below are results for our 2-week campaign (1/20/22 - 2/3/20):

• Top Audience: Women 25-34 and 55-64

• **Top Location**: Florida

• Frequency: 1.53

• **Impressions**: 364,568

• Facebook: 320,747

• Instagram: 43,821

• **Reach**: 267,910

• Facebook: 235,706

• Instagram: 32,204

• Video Views: 254,669

• Facebook: 226,803

• Instagram: 27,215

• Cost per Thru-Play: \$0.05

• Facebook: \$.03

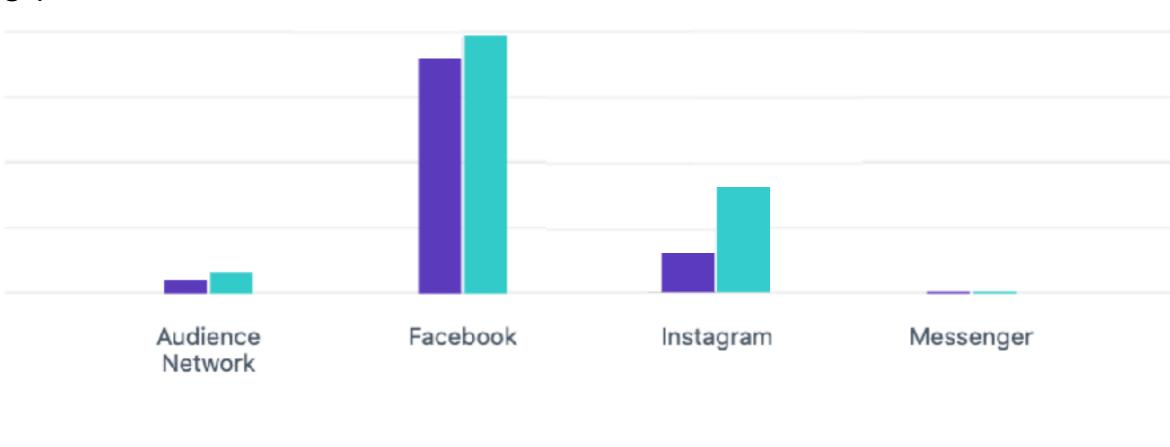
• Instagram: \$.07

• Post Engagement: 256,230

• Post Shares: 946

• **Saves:** 57

• Post Reactions: 1,434



Men

Women

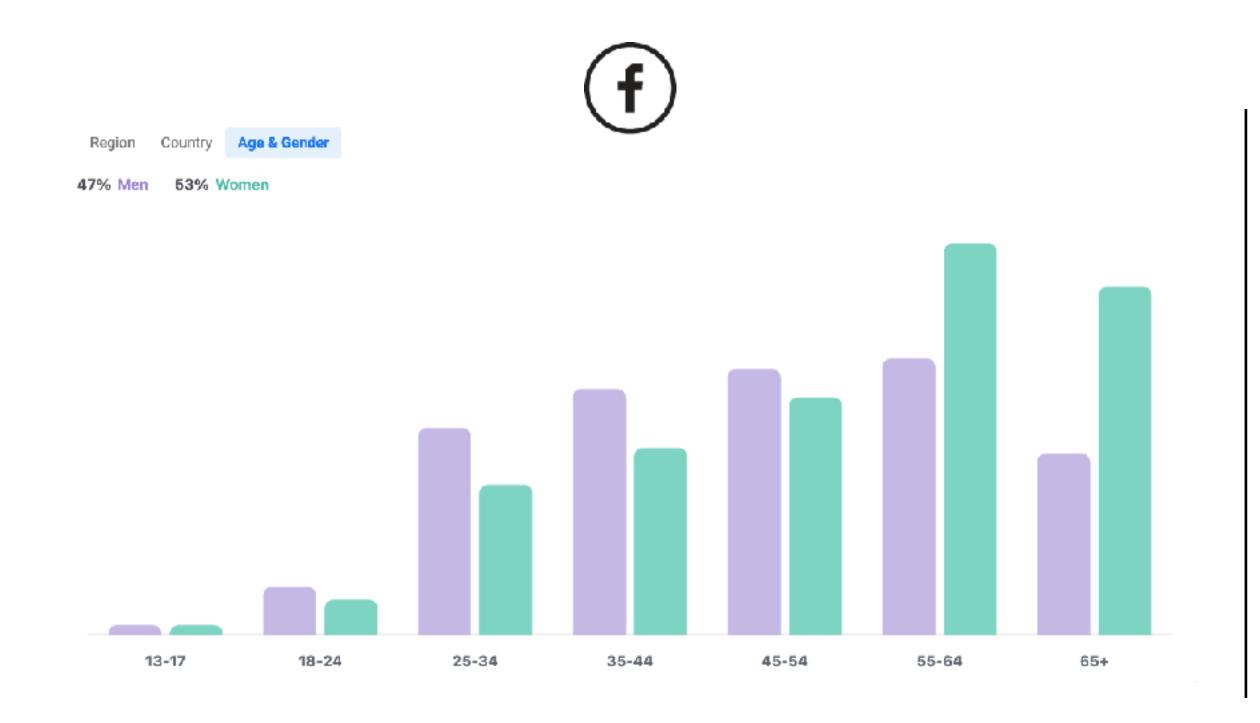


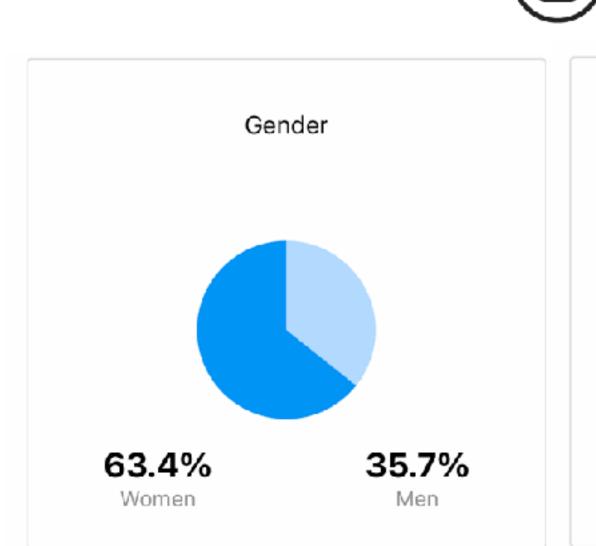


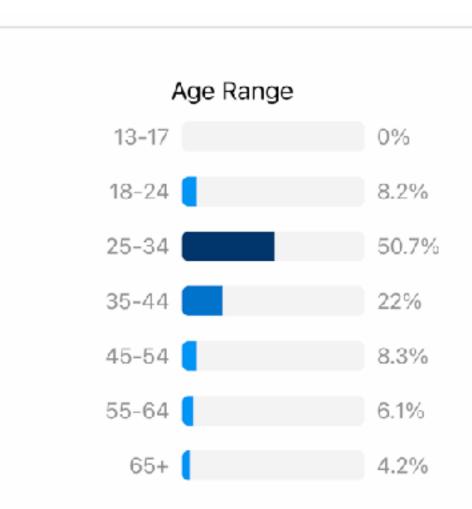
## Audience Demographics

#### Kids Say the Most Miami Things

As expected, our Facebook audience skewed significantly older (left; highest group was women 55-64) versus our Instagram audience (right; highest views were among women 25-34). On Instagram, this video was more relevant among women. Interesting observation: on Facebook, men found this video most relevant up until the 55-64 age bracket, where women 55+ found this more relevant than men 55+.



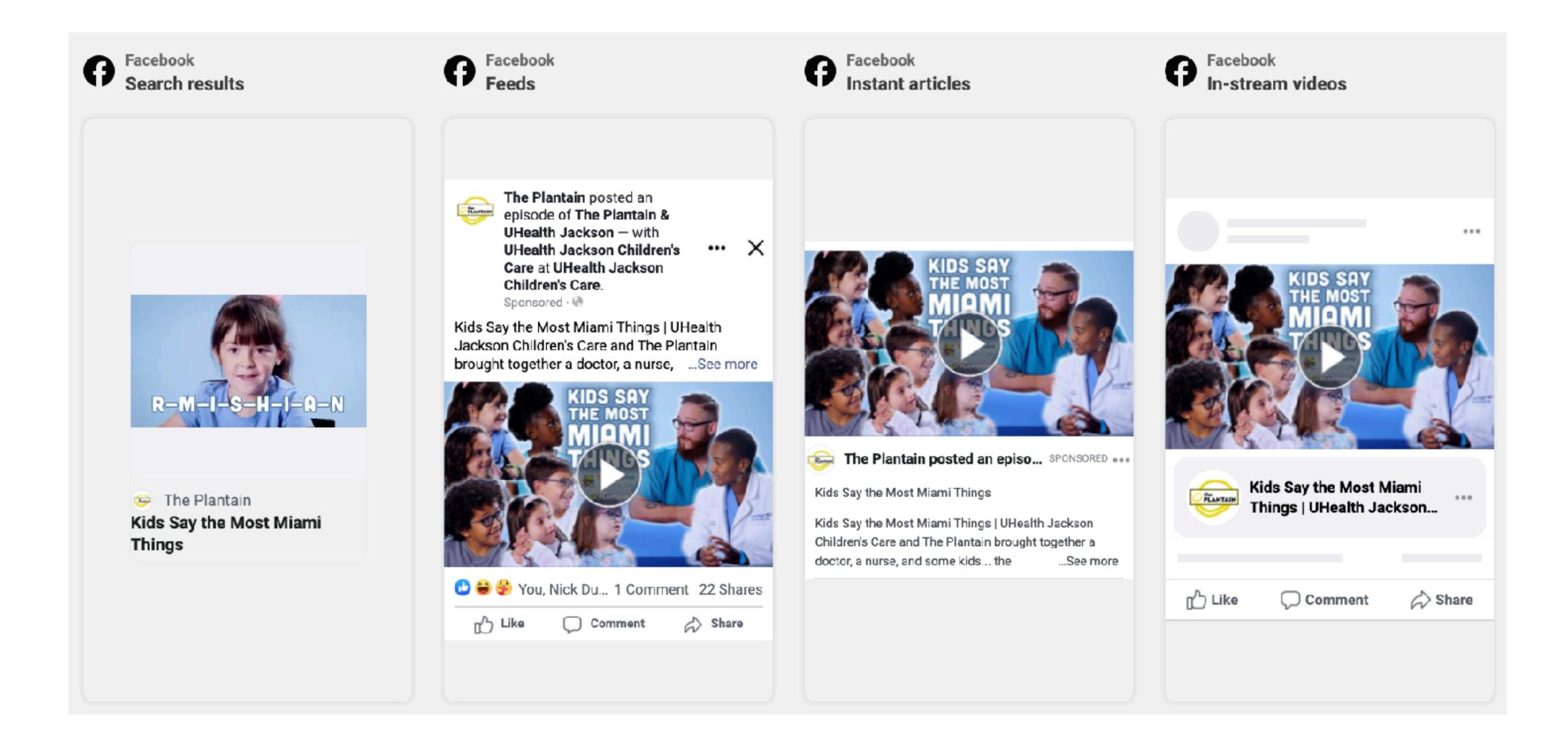








## **Placements**

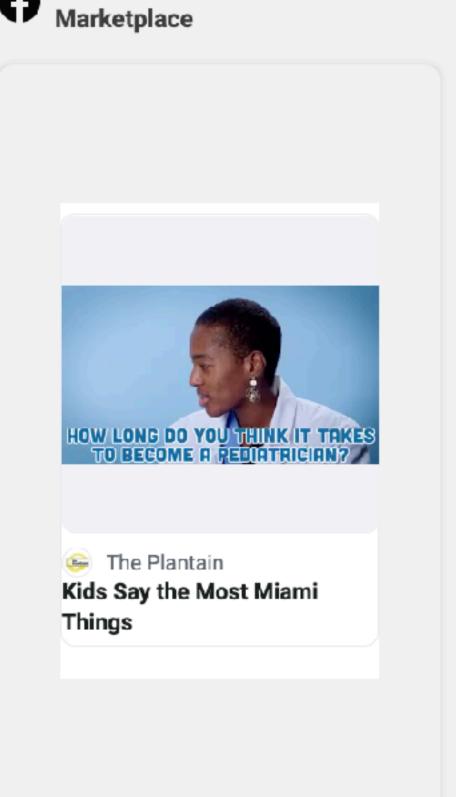




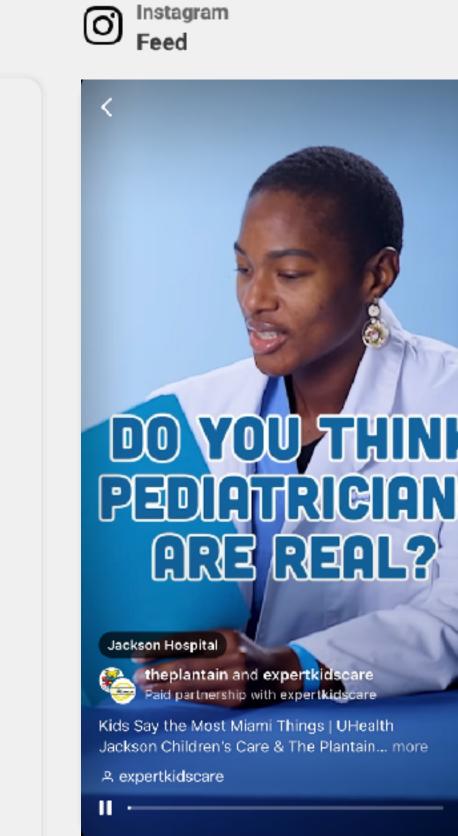


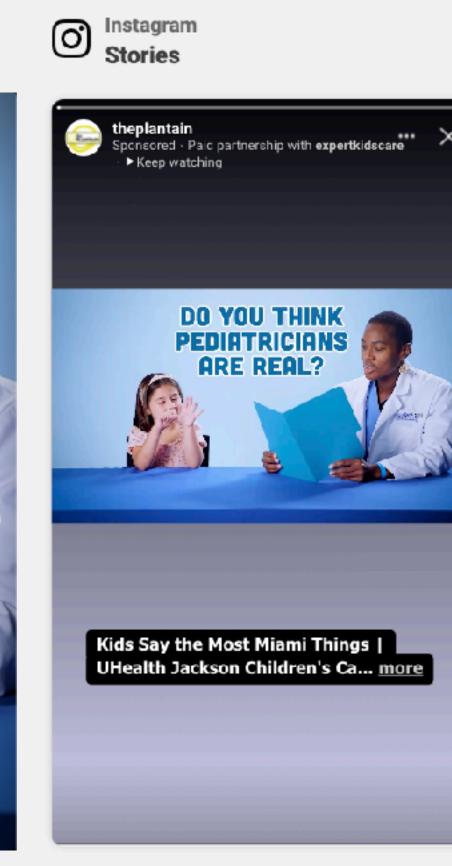
### **Placements**

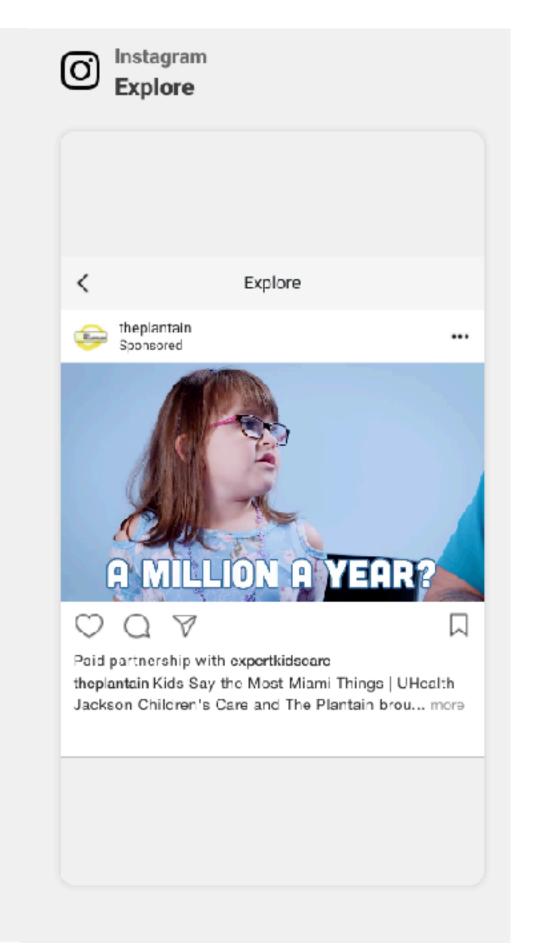




Facebook



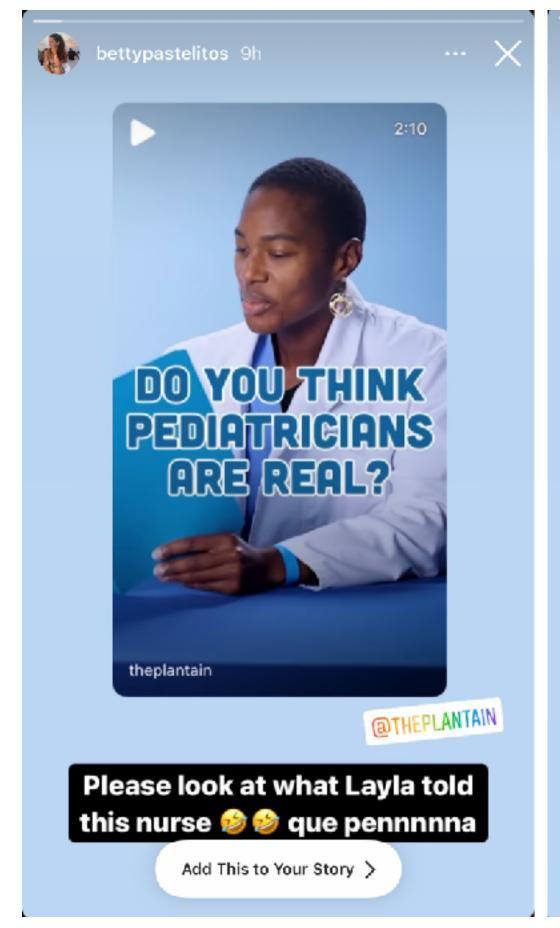




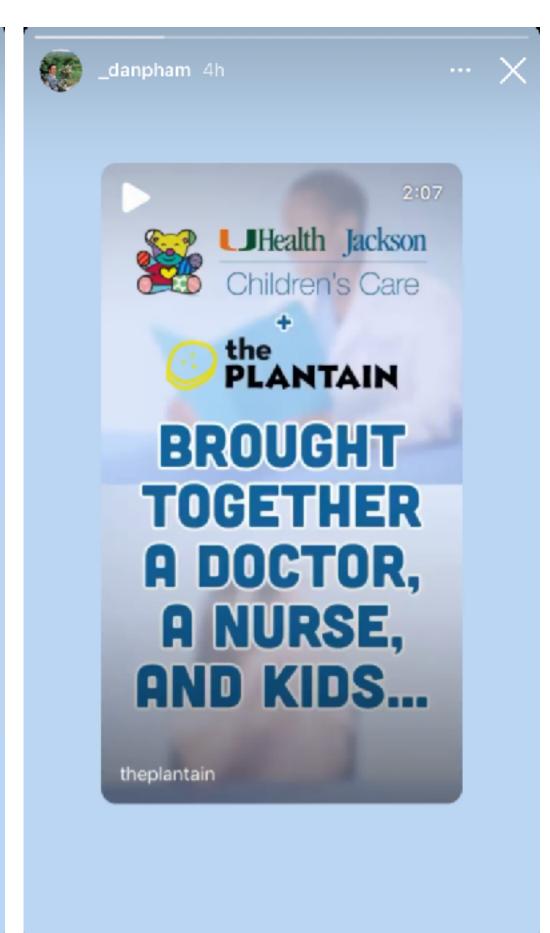




## Additional IG & FB Stories





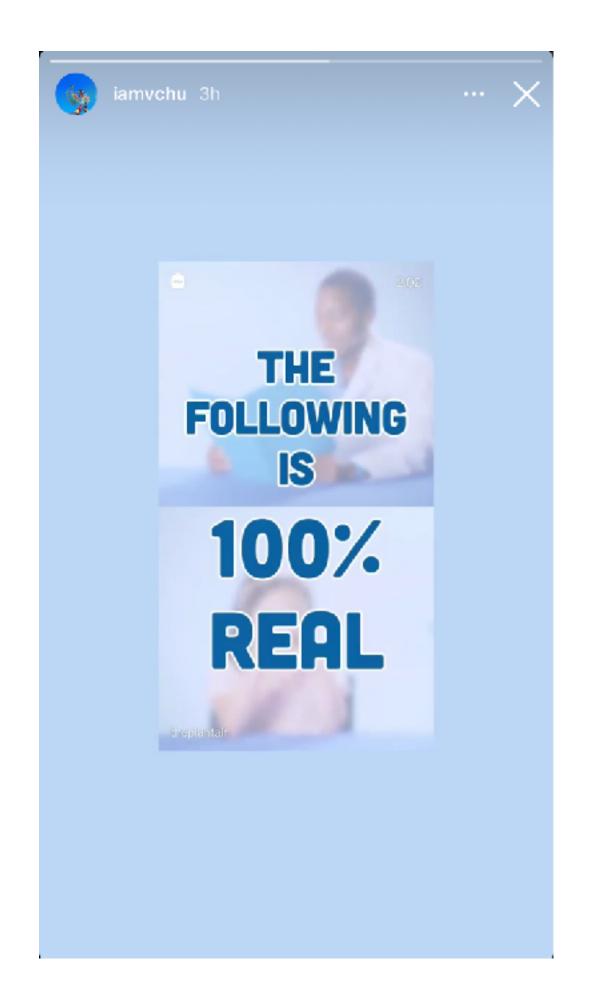


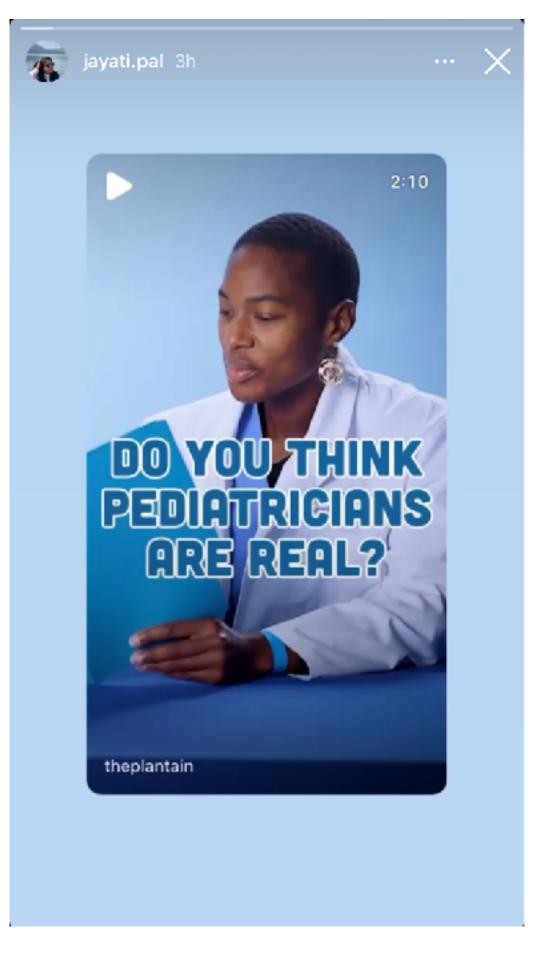


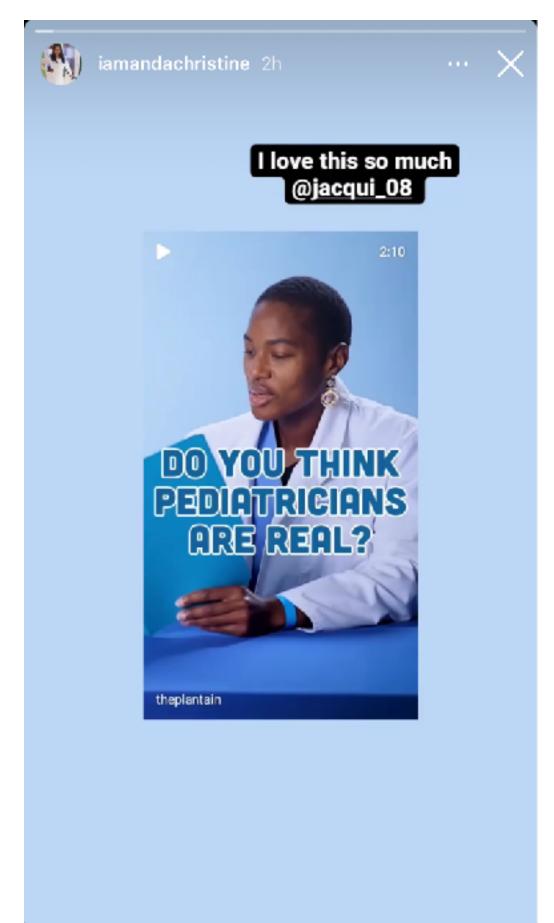


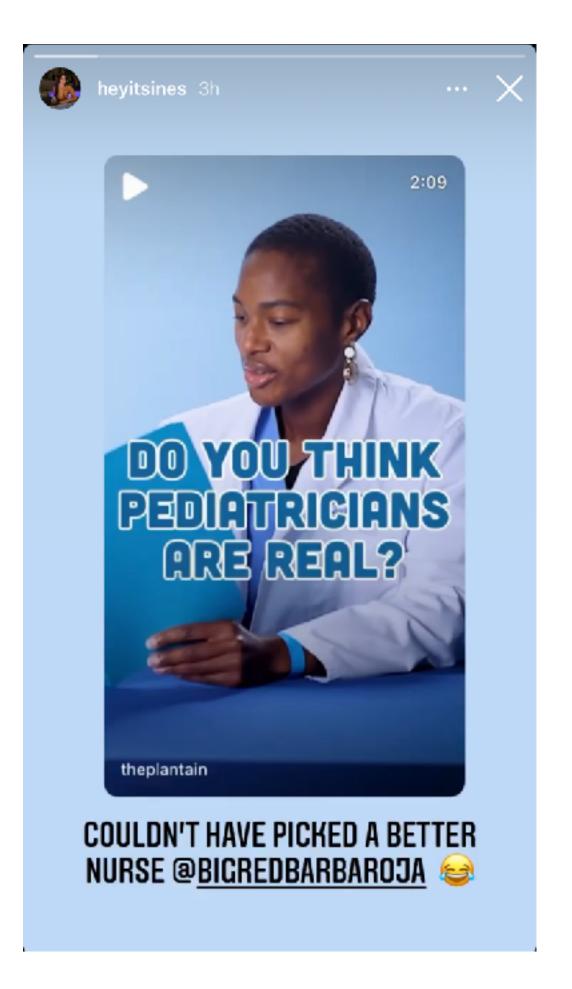


## Additional IG & FB Stories







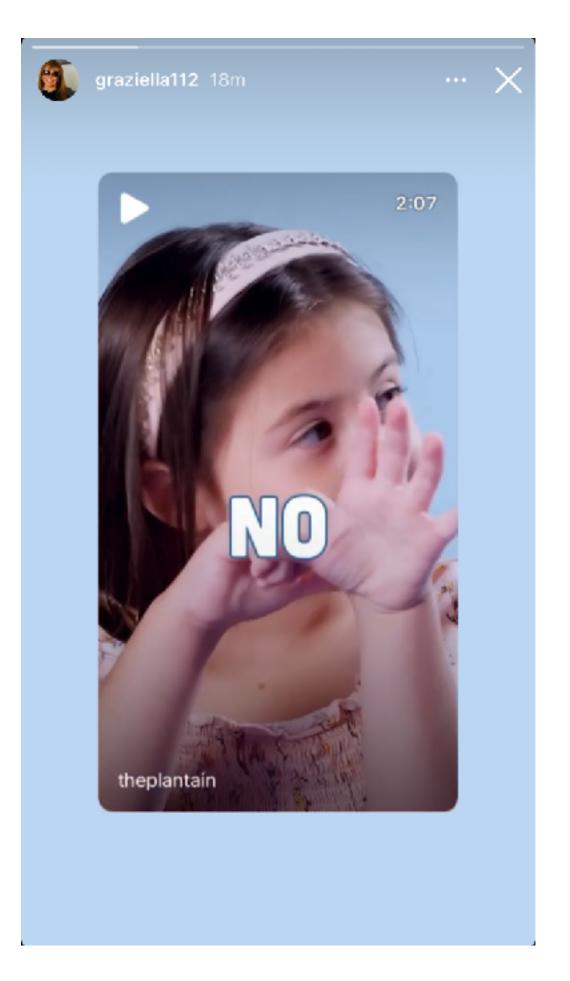




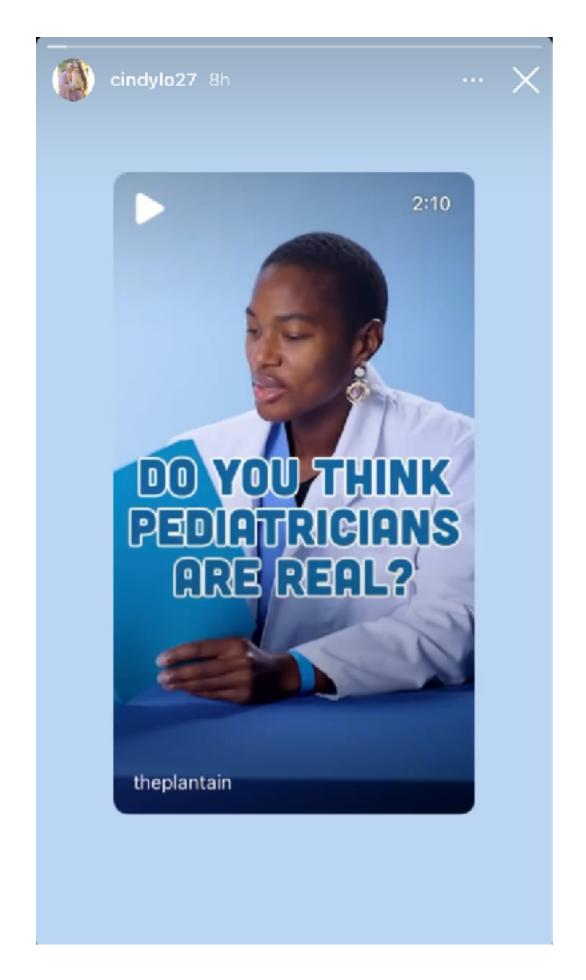


## Additional IG & FB Stories













# **Twitter Highlights**



The Plantain & @ExpertKidsCare brought together a doctor, a nurse, and some kids...the following is 100% adorable, and features exactly zero cars on fire on the Palmetto.

#FACTS #miami #florida #pediatrics #pediatricdoctor #pediatricnurse #kids #children



12:34 PM · Jan 20, 2022 · Twitter Web App

4 Retweets 6 Quote Tweets 8 Likes





Elit Bensimon Hadad, MD. · 1/21/22
This is hilarious

#### Framework The Plantain @the\_pl... · 1/20/22

The Plantain & @ExpertKidsCare brought together a doctor, a nurse, and some kids...the following is 100% adorable, and features exactly zero cars on fire on the Palmetto.

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Shubhada Hooli, MD, MPH · 1/21/22 · · · · My friend Alana - pediatrician, entrepreneur and educator - chatting with some cuties in Miami.

#### Frame The Plantain @the\_pl... · 1/20/22

The Plantain & @ExpertKidsCare brought together a doctor, a nurse, and some kids...the following is 100% adorable, and features exactly zero cars on fire on the Palmetto.

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### **Twitter**



(((Matthew Pinzur))) @mp... · 1/24/22 ····
Working with @the\_plantain has
absolutely been one of my favorite
projects at @JacksonHealth.



The Plantain & @ExpertKidsCare brought together a doctor, a nurse, and some kids...the following is 100% adorable, and features exactly zero cars on fire on the Palmetto.

#FACTS #miami #florida #pediatrics #pediatricdoctor #pediatricnurse #kids #children





Alana Arnold, MD, MBA · 1/25/22 -- So much fun with these kids! #Pediatrics

twitter.com/the\_plantain/s...

Frame The Plantain @the\_pl... · 1/20/22

The Plantain & @ExpertKidsCare brought together a doctor, a nurse, and some kids...the following is 100% adorable, and features exactly zero cars on fire on the Palmetto.

#FACTS #miami #florida #pediatrics #pediatricdoctor #pediatricnurse #kids #children





Esther M. Sampayo MD M... · 1/21/22 ···
Proud of our @TXChildrensPEM former
fellow Dr Alana Arnold!

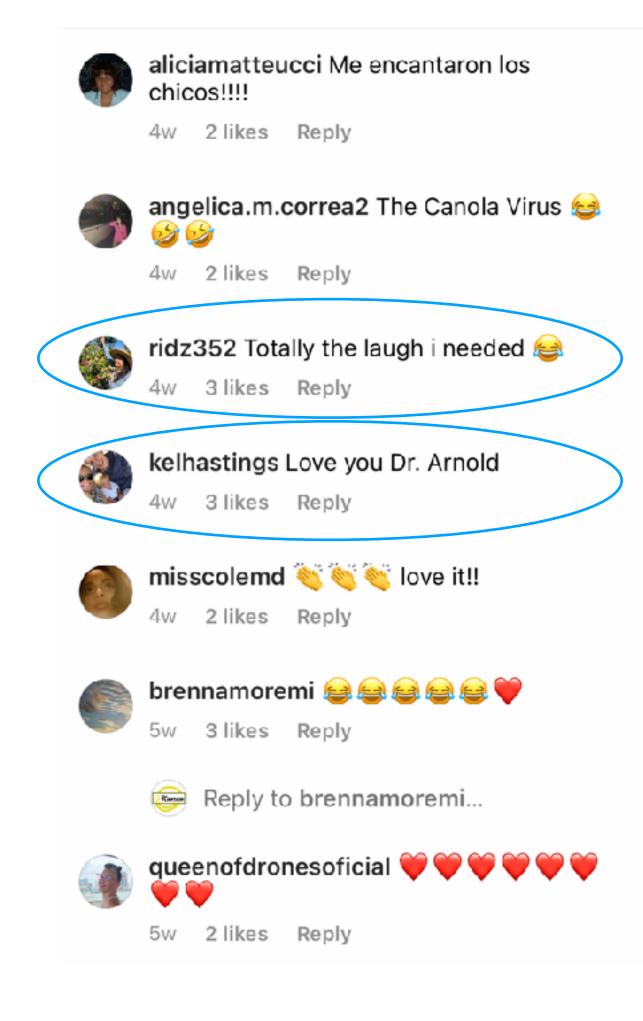
Asha Morrow, MD @D... · 1/21/22

So what do our patients really think about us and our career choices? My former co-fellow, Dr. Alana Arnold, finds out! #MedTwitter #pediatricians #nursing #pediatrics...





## **Top Comments**





lachicaguense 🧀 🍪 😥

2 likes Reply

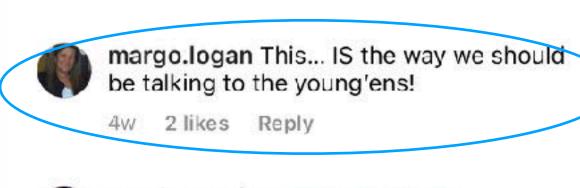




mercycercei Adorable 🥰. Little one killed

me when she said canola virus 😂 🤣

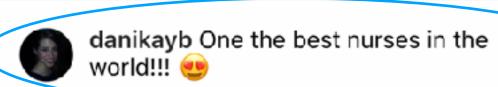
4w 2 likes Reply





3 likes Reply







# Kids Explain #1 Insights

Please note: we will go further in-depth extracting insights once all 3 Kids Explain video campaigns are complete.

- The most engaged audience are predominantly **women 25-34**, which are the **new and young moms**, as well as **women 55+**, which are the **older moms and abuelas.**
- By optimizing placements across Facebook, Instagram, our Audience Network and Messenger, we found that the best ROI came from our placements on Facebook directly.

